

**BID TABULATION**  
**101-17 "MILK, DAIRY & RELATED ITEMS"**  
**MELINDA CUNNINGHAM, BUYER**

CARTON PACKAGING		DEAN DAIRY HOLDINGS BARBER MILK, LLC		BORDEN DAIRY	
ITEM NO	DESCRIPTION	PRODUCT NUMBER	PRICE PER UNIT (CARTON)	PRODUCT NUMBER	PRICE PER UNIT (CARTON)
1	WHOLE HOMOGENIZED MILK - 1/2 PINT	51912	\$ 0.2234	25349	\$ 0.21
2	WHOLE HOMOGENIZED MILK - PINT	52237	N/A	25095	
3	WHOLE HOMOGENIZED MILK - QUART	51902	N/A	25089	
4	WHOLE HOMOGENIZED MILK - 1/2 GALLON	52235	N/A	25083	
5	WHOLE HOMOGENIZED MILK - GALLON	51903	N/A	25077	
6	SKIM MILK - 1/2 PINT	51909	\$ 0.2234	25352	\$ 0.21
7	SKIM MILK, VANILLA - 1/2 PINT	47472	\$ 0.2230	25371	\$ 0.21
8	SKIM MILK, CHOCOLATE - 1/2 PINT	48104	\$ 0.2230	25369	\$ 0.21
9	SKIM MILK, STRAWBERRY - 1/2 PINT	51909	\$ 0.2230	25373	\$ 0.21
10	1% MILK, CHOCOLATE - QUART	50560	N/A	N/A	
11	1% MILK, CHOCOLATE - 1/2 GALLON	50445	N/A	N/A	
12	1% MILK, CHOCOLATE - GALLON	50503	N/A	25082	
13	WHOLE MILK, CHOCOLATE - GALLON	58071	N/A	N/A	
14	1% LOW FAT MILK - PINT	58543	\$ 0.2230	N/A	
15	1% LOW FAT MILK, CHOCOLATE - PINT	50597	N/A	N/A	
16	1% LOW FAT MILK - QUART	N/A	N/A	25091	
17	1% LOW FAT MILK - 1/2 GALLON	58542	N/A	25085	
18	1% LOW FAT MILK - GALLON	58541	N/A	25079	
19	2% LOW FAT MILK - PINT	N/A	N/A	25096	
20	2% LOW FAT MILK - QUART	51904	N/A	25090	
21	2% LOW FAT MILK - 1/2 GALLON	51906	N/A	25084	
22	2% LOW FAT MILK - GALLON	51905	N/A	25078	
23	WHOLE BUTTERMILK - QUART	21651	\$ 1.29	N/A	
24	WHOLE BUTTERMILK - 1/2 GALLON	13178		267	
25	WHOLE BUTTERMILK - GALLON	N/A	N/A	N/A	
26	NON-FAT BUTTERMILK - 1/2 PINT	28056	\$ 0.2234	358	\$ 0.28
27	NON-FAT BUTTERMILK - QUART	21650	\$ 1.23	321	\$ 0.90
28	NON-FAT BUTTERMILK - 1/2 GALLON	21649	N/A	271	
29	NON-FAT BUTTERMILK - GALLON	21653	N/A	121	
30	LACTOSE FREE MILK - 1/2 PINT	57001	\$ 0.5230	2250	\$ 0.55
31	LACTOSE FREE MILK - QUART	N/A	N/A	4292	\$ 2.57
32	SOUR CREAM - 16 OZ	28079	N/A	22135	\$ 1.35
33	SOUR CREAM - 5 LB	27203	N/A	21945	\$ 6.75
34	NON-DAIRY CREAMER - BOX (400 COUNT)	32495	N/A	512	\$ 7.95
35	HALF & HALF - BOX (400 COUNT)	59520	N/A	404	\$ 8.25
37	COTTAGE CHEESE, REDUCED FAT - 24 OZ	N/A	N/A	25496	\$ 1.75
38	COTTAGE CHEESE, REDUCED FAT - 5 LB	27203	N/A	25152	\$ 7.00
MINIMUM ORDER PER DELIVERY (IF APPLICABLE)					

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PLASTIC PACKAGING		DEAN DAIRY HOLDINGS BARBER MILK, LLC		BORDEN DAIRY	
ITEM NO	DESCRIPTION	PRODUCT NUMBER	PRICE PER UNIT (PLASTIC)	PRODUCT NUMBER	PRICE PER UNIT (PLASTIC)
1	WHOLE HOMOGENIZED MILK - 1/2 PINT	51912	N/A	25349	N/A
2	WHOLE HOMOGENIZED MILK - PINT	52237	\$ 0.6043	25095	\$ 0.69
3	WHOLE HOMOGENIZED MILK - QUART	51902	\$ 1.29	25089	\$ 1.15
4	WHOLE HOMOGENIZED MILK - 1/2 GALLON	52235	\$ 1.80	25083	\$ 2.05
5	WHOLE HOMOGENIZED MILK - GALLON	51903	\$ 3.79	25077	\$ 3.75
6	SKIM MILK - 1/2 PINT	35607	\$ 0.2590	25400	\$ 0.2359
7	SKIM MILK, VANILLA - 1/2 PINT	47472	N/A	25371	
8	SKIM MILK, CHOCOLATE - 1/2 PINT	47663	\$ 0.26	25370	\$ 0.2359
9	SKIM MILK, STRAWBERRY - 1/2 PINT	35607	\$ 0.26	25374	\$ 0.2359
10	1% MILK, CHOCOLATE - QUART	50560	N/A	N/A	
11	1% MILK, CHOCOLATE - 1/2 GALLON	50445	\$ 1.9950	N/A	
12	1% MILK, CHOCOLATE - GALLON	50503	\$ 3.79	25082	\$ 3.65
13	WHOLE MILK, CHOCOLATE - GALLON	58071	\$ 3.79	N/A	
14	1% LOW FAT MILK - PINT	52045	\$ 0.2590	N/A	
15	1% LOW FAT MILK, CHOCOLATE - PINT	50597	\$ 0.6326	N/A	
16	1% LOW FAT MILK - QUART	N/A	N/A	25091	\$ 1.05
17	1% LOW FAT MILK - 1/2 GALLON	58542	\$ 1.80	25085	\$ 1.85
18	1% LOW FAT MILK - GALLON	58541	\$ 3.79	25079	\$ 3.50
19	2% LOW FAT MILK - PINT	N/A	N/A	25096	\$ 0.67
20	2% LOW FAT MILK - QUART	51904	\$ 1.29	25090	\$ 1.05
21	2% LOW FAT MILK - 1/2 GALLON	51906	\$ 1.80	25084	\$ 1.75
22	2% LOW FAT MILK - GALLON	51905	\$ 3.79	25078	\$ 3.60
23	WHOLE BUTTERMILK - QUART	21651	N/A	N/A	
24	WHOLE BUTTERMILK - 1/2 GALLON	13178	\$ 2.035	267	\$ 2.25
25	WHOLE BUTTERMILK - GALLON	N/A	N/A	N/A	
26	NON-FAT BUTTERMILK - 1/2 PINT	28056	N/A	358	
27	NON-FAT BUTTERMILK - QUART	21650	N/A	321	
28	NON-FAT BUTTERMILK - 1/2 GALLON	21649	\$ 2.035	271	\$ 1.85
29	NON-FAT BUTTERMILK - GALLON	21653	\$ 3.79	121	\$ 3.24
30	LACTOSE FREE MILK - 1/2 PINT	57001	N/A	2250	
31	LACTOSE FREE MILK - QUART	N/A	N/A	4292	
32	SOUR CREAM - 16 OZ	28079	\$ 1.80	22135	
33	SOUR CREAM - 5 LB	27203	\$ 7.00	21945	
34	NON-DAIRY CREAMER - BOX (400 COUNT)	32495	\$ 7.00	512	
35	HALF & HALF - BOX (400 COUNT)	59520	\$ 9.00	404	
37	COTTAGE CHEESE, REDUCED FAT - 24 OZ	N/A	N/A	25496	
38	COTTAGE CHEESE, REDUCED FAT - 5 LB	27203	\$ 7.50	25152	
MINIMUM ORDER PER DELIVERY (IF APPLICABLE)					
SIGNATURE PAGE		YES		YES	
NON-COLLUSION AFFIDAVIT		YES		YES	
EQUAL EMPLOYMENT OPPORTUNITY CERTIFICATION FORM		YES		YES	
CERTIFICATION REGARDING DEBARMENT, SUSPENSION		YES		YES	
NOTIFICATION OF INTENT TO RESPOND		YES		YES	
STATEMENT OF COMPLIANCE WITH ALABAMA CODE		YES		YES	
AFFIDAVIT OF CONTRACTOR ALABAMA ACT 2011-535		YES		YES	
VENDOR CONTACT INFORMATION		YES		YES	
GUARANTEE POLICY		YES		YES	
CONTINGENCY PLAN		YES		YES	

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<b>DEAN DAIRY HOLDINGS BARBER MILK, LLC</b>	<b>BORDEN DAIRY</b>
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<p>GUARANTEE POLICY</p>	<p>Products that are deemed inferior, of poor quality, or unacceptable by representative of the District shall be returned at not cost to the District and must be replaced within 24 hours from time of notice of unacceptability with an acceptable product. Consistent shipment of unacceptable product will result in immediate termination of PACA contract.</p>	<p>Borden Dairy guarantees and warrants all products delivered to meet the standards set by the specifications outlined under this contract. If such products are not up to standard, they will be replaced at no charge within 24 hours of the determination of unacceptability.</p>
<p>CONTINGENCY PLAN</p>	<p>In the event of truck breakdown or other delay that will impact service, Barber Dairy will implement the following steps:          *Impacted Schools will be notified of service delay and an ETA will be provided.          * All spare resources will be deployed to service the school(s) in a timely manner. This will include the utilization of available relief drivers and spare trucks. **In the event that a school does not receive their delivery on the scheduled day, all efforts will be made to ensure product is delivered prior to breakfast of the following school day. **New product build ups will keep and extra days' worth of milk on inventory. This will enable schools to serve their students in the event of a late delivery.</p>	<p>Currently in our Irondale location we are staffed with personnel to cover breakdowns or any other issues our drivers encounter. Our fleet service company works diligently to prevent roadside breakdowns; however, in the event we have a breakdown a member of management is immediately dispatched to serve our customers. At any point we have delayed deliveries all customers are contacted.          *Fleet is contacted to determine the extent of downtime involved.          *Customer is notified of delayed deliveries.          *In the event repairs cannot be made in a timely manner a member of management is dispatched to serve customers in a spare truck.</p>

**END OF LIST**